

The Clark County Bar Association is pleased to announce its

Seventh Nuts and Bolts Lecture:

~ Starting and Sustaining a Law Practice ~

by Attorneys Elizabeth Christy, Kathleen McCann, and Scott Horenstein

Wednesday, March 9, 3:00 – 5:00 PM, at the Red Lion at the Quay

This series is designed for those new to the practice of law and more senior practitioners interested in trying out something new. This month we look at the nuts and bolts of making the business work: How to get started, how to keep growing (or decide not to), and how to organize and prioritize the chores and details that keep it running.

The cost is \$50 (\$25 for non-attorneys), which will get you 2 CLE credits and the speakers' prepared materials to download. There is an extra fee if you want to pick up the materials at the door.

There will be excellent snacks and beverages and a sort of restrained party atmosphere. You shouldn't miss it.

To register: call Diane Wheeler at the CCBA, (360) 695-5975, or email: diane@ccbawashington.org, or

FAX this flyer back to Diane at (360) 737-6891 with your BAR NUMBER _____,

NAME _____ and PHONE # _____.



Elizabeth Christy opened her family law practice in late 2007. She served as Secretary for the Clark County Bar Association's Family Law Section from 2008-2009, and has served as President from 2009 to present.

Elizabeth earned her Bachelor of Arts from the University of Oregon and her Juris Doctor from Golden Gate University. During part of her second year of law school, Elizabeth worked as an extern for Commissioner Slabach for the Unified Family Court of San Francisco's Superior Court of California.



Scott J. Horenstein is a life long resident of Vancouver, and the founder of the Scott Horenstein Law Firm, where his practice emphasizes domestic relations. He is past president of the Clark County Bar association, and past chairperson of the Washington State Bar Association's Family Law Section, and of the Washington Trial Lawyer's Association. He teaches community property law at Willamette and Lewis and Clark law schools, and has been Editor-in Chief for the Washington State Bar Association's Family Law Desk Book

Kathleen McCann is a sole practitioner in Vancouver, Washington, emphasizing family law, adoption, and guardianship in her practice. She has been practicing law in Clark County, Washington since 1981, attended University of Puget Sound as an undergraduate, University of Washington in graduate school and got her J.D. from the Lewis and Clark School of Law. She is a member of the Washington State Bar Family Law Executive Council. Kathleen worked as an associate for a sole practitioner during her first five years practicing law, for a small firm for the next three years and has had her own practice since 1989.

Starting and Sustaining a Law Practice

Elizabeth Christy: Hanging out your shingle

- Developing your practice with realistic goals
- Finances in regard to overhead and the IRS
- Advertising on a budget
- Learning techniques
- Organization techniques
- Balancing your life and setting boundaries
- Managing your reputation in the community

Scott Horenstein: Why work for someone else for 60 hours a week?

- Defining your career goals early
- Looking for a firm that will fit your professional and personal goals
- Determining at the outset what the firm expects of you
- Understanding financial aspects of firm management as it relates to being an associate
- The path to partnership

Kathleen McCann: Sustaining a Law Practice

- Opening/Closing files/File Organization/File retention
- Efficiency and the use of checklists and document templates